

A message from President & CEO, Kelly Matter

2023 Appreciation Letter

As we reflect on the past year, it is with a sense of profound gratitude and optimism that I share this annual update with you. Despite the challenges, Avivo has continued to make significant strides in our mission to transform lives and strengthen our community. Thanks to your unwavering support, we have not only met but exceeded our goals in numerous areas of service.

This year, nearly 10,000 individuals found new beginnings through Avivo's comprehensive services. From those moving from homelessness to stable housing to others finding success in recovery from addiction and mental health challenges, your support has been crucial. We celebrated over 1,700 individuals as they found or maintained housing, helping to avert homelessness. Additionally, our substance use disorder treatment and mental health services reached over 2,200 people, providing them with the tools to reclaim their lives.

We're also proud to report significant progress in employment and education, with 1,784 individuals entering or advancing in their careers through our programs. These successes extend beyond individual achievements to contribute to the economic health and vibrancy of our entire community.

Our commitment to high-fidelity, harm-reduction care coupled with a housing first perspective has positioned Avivo as a leader in the field. As a result, we are quite literally saving lives, building community and preserving the opportunity for a brighter future, one day at a time. Moreover, our collaboration with a dozen Minnesota counties has established us as a preferred provider of employment services, helping families move off public assistance and towards self-sufficiency. Suddenly one day at a time, becomes a future of possibilities.

None of this would be possible without you—our donors, volunteers, partners, and staff. Your dedication and generosity fuel our ability to meet the increasing needs of our community and to think innovatively about our services.

As we look forward, we are excited about the opportunities and challenges ahead. With your continued support, we will keep pushing boundaries and improving lives. Together, we are making a bold lasting impact, ensuring that everyone has the chance to live well and work well.

Thank you for being part of this vital journey. Your commitment is not just changing lives—it is transforming our entire community for the better.

Warm regards,

Key Matta

Kelly Matter President & CEO

¹ Minnesota Department of Health, Statewide Trends in Drug Overdose: Preliminary 2022 Data Update ² Minnesota Interagency Council on Homelessness, 2023 Minnesota Point-in-Time Count



2023 at a glance





1,745 individuals served in finding or maintaining housing to avert homelessness



2,213 people accessed Avivo's substance

use disorder treatment and

mental health services



Minnesota counties served

1,784 individuals entered jobs or careers



families moved off public assistance and into work



of people Avivo serves identify as Black, Indigenous

or person of color



of Avivo participants lived at or below 100 percent of the Federal Poverty Guidelines (\$31,200 for family of four)

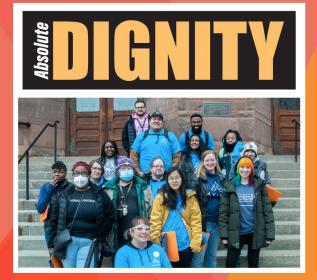
THE AVIVO WAY

THIS IS THE AVIVO WAY – REGARDING PEOPLE WITH ABSOLUTE DIGNITY, LEANING INTO CURIOSITY THROUGH CHALLENGE, AND EXTENDING A RADICAL WELCOME TO ALL.













2023 APPRECIATION REPORT pg 3

ABSOLUTE DIGNITY

WE WALK ALONGSIDE OUR COMMUNITY WITHOUT JUDGEMENT WHILE OFFERING AN INTEGRATED CONTINUUM OF SERVICES TO HELP PEOPLE THRIVE. EVERYONE IS DESERVING OF HAPPINESS, HEALTH, AND VALUE. PEOPLE TRUST AVIVO WITH THEIR LIVES, THEIR NEXT STEPS.

National funding award from the **Foundation on Opioid Response Efforts** (FORE) expands Avivo's opioid response

This first-ever funding from FORE enabled Avivo to add a harm-reduction navigator to its street outreach team. Attention is focused particularly on Native American communities and communities of color who are experiencing a disproportionate impact from the opioid epidemic. The navigator leads education on overdose protection, manages harm-reduction supplies and conducts training, and is the harm-reduction point of contact for Avivo's teams.

> Avivo expanded its response to the increased community need for care for people using opioids who are experiencing homelessness.



Avivo Street Outreach team carries supplies to residents living in a Minneapolis homeless encampment.



TERRISA

HELP MYSELF, TO GET MYSELF BETTER."

Terrisa was homeless for about 17 years. She had lost a child and lost her husband. According to her, she was stressed and so down, nearly to the point of committing suicide. A friend told her about Avivo Village. Terrisa said that she cried the first night she was there. She had her own place and didn't have to worry anymore.

"They help you with mental health. If you have chemical dependency, they can support you with that." According to Terrisa, it was a perfect steppingstone. Now she is living in an apartment of her own in the community.



Avivo's street outreach team connects with individuals experiencing homelessness and living unsheltered in Hennepin County.



zAmya Theater partnered with Avivo Village and the North Loop Neighborhood Association (NLNA) to inform a play that celebrates Avivo and NLNA's partnership in supporting housing.

Avivo Village houses nearly 150 individuals in permanent housing since opening in 2020

Avivo Village, a low-barrier transitional living shelter, has become a critical part of the continuum of care for people experiencing homelessness and living unsheltered in Hennepin County. One hundred, indoor individual dwellings provide safety and privacy for each person. Residents find stability to engage in wrap-around services geared to support them on their journey to permanent housing. Individuals facing substance use disorders or mental health challenges are welcomed by the team and find a supportive environment for their next steps.

> Since opening in 2020, 443 adults have been served and 147 moved into permanent housing!



Former Avivo Village residents now live in their own apartment in the community.

"ALL I NEEDED WAS PEOPLE WHO WERE GOING TO HELP ME TO



Employees from SFM package harm-reduction kits for Avivo's street outreach team



EMMANUEL "NOW I GET TO DO FOR OTHERS WHAT OTHER PEOPLE DID FOR ME."

Emmanuel emigrated from Rwanda with his family in 2019. He had a five- to 10-year plan to buy a home and get an education for his daughters. A refugee resettlement organization connected him with Avivo to help him find employment to support his family. His Avivo counselor spoke Swahili and, according to Emmanuel, he would give him hope that things would get better. With Avivo's help, he found employment. He often worked extended hours and more than one job and made a downpayment on a house. He started a career as a housing case manager working with the initial refugee resettlement organization.



Training graduates, pictured with trainers, receive credentials to enter careers in telecommunications.



Minnesota Lieutenant Governor Peggy Flanagan (pictured third from the right) and Cathy ten Broeke, Assistant Commissioner and Executive Director of the Minnesota Interagency Council on Homelessness (center). tour Avivo Village.



Minnesota Representative Aisha Gomez (pictured top right) visits and meets families in Avivo's recovery program.



WE ASK QUESTIONS, TAKE RISKS, LISTEN TO PEOPLE WE SERVE, AND HUMBLY EMBRACE LEARNING. CHALLENGES AREN'T BARRIERS; THEY ARE OPPORTUNITIES. WE DO WHAT IT TAKES AND LEVERAGE RELATIONSHIPS, SCIENCE, AND SERVICE TO HAVE LIFE-CHANGING IMPACT IN INDIVIDUALS' LIVES AND COMMUNITIES.

Avivo partners with CenterPoint Energy for **HVAC training program**

Avivo partnered with CenterPoint Energy to launch a Heating, Ventilation and Air Conditioning (HVAC) training program at the Regional Apprenticeship Training Center in North Minneapolis. Student recruitment is focused on enrolling students from diverse communities for these high-demand energy careers. The training center was equipped with lab components for hands-on training to prepare for and achieve industry licensing and certification.

> Eleven students enrolled in the first HVAC session, and graduates will start careers quickly in the HVAC field.

Avivo and Wildflyer Coffee equip youth with employment and support to move out of homelessness

A second year into their partnership, Avivo and Wildflyer Coffee are supporting youth and young adults experiencing homelessness and housing instability through work, employment services, education, and other life supports. Youth participate in Wildflyer's four-month work and life skills training while receiving career counseling, employment services, and other family life support services from Avivo. Twenty-one youth and young adults to date have completed this unique program.

> In 2023, Avivo helped 231 youth and young adults advance well-being and economic stability through completing their education, finding training and employment, and entering careers.



A student practices working with a furnace unit during HVAC training class.



Wildflyer Coffee program manager MacKenzie Diessner pictured in front of the coffee shop.

RADICAL WELCOME

AVIVO PROVIDES RADICAL HOSPITALITY - SPACES THAT ARE SAFE, INCLUSIVE, AND CULTURALLY RELEVANT TO ALL. WE CELEBRATE THE POWER OF LIVING AUTHENTICALLY. WE COMMIT TO FOSTERING A CULTURE THAT REWARDS THE COURAGE TO DO SO.

Renovated apartments instill confidence and sense of self-worth for mothers going through recovery with their children

Nor-Son Custom Builders, in partnership with Housing First Minnesota Foundation and other vendor partners, volunteered the labor and provided substantial amounts of materials to transform four apartments which are home to mothers and children in Avivo's family recovery program. They virtually rebuilt the units and updated the hallways and stairwells of the two-story, 100-year-old apartment building, which houses 10 families.

> For years to come, the remodeled apartments will provide safety and instill confidence and self-worth in mothers recovering together with their children.



Photos of a fully renovated two-bedroom apartment reserved for mothers with children.



"[AT AVIVO], I WAS ABLE TO I

LaShonda shared that she had her first son at a very young age and had stepped out on her own to raise him. Those early parenting years included fleeing from an abusive relationship with her oldest daughter's father. She shared that her initial experiences with treatment were unsuccessful; she stayed sober for only five months. With family treatment and housing at Avivo, she has maintained recovery for nearly two years. "In other treatment programs you are away from your children. It is hard to jump into life sober with children when you have been away from them."

Avivo provides housing supports for new apartment building serving Native American residents moving out of homelessness

Bimosedaa, a 48-unit apartment building developed by Beacon Interfaith Housing Collaborative, opened at the end of the year to serve Native American community members experiencing homelessness. Avivo leases the units and provides on-site social services, such as help with government aid and job applications, housing supports, and rides to appointments. Avivo's spiritual care coordinator provides culturally relevant services to residents, like talking circles to process trauma and smudging ceremonies.

Avivo's nonjudgemental and harm-reduction approach helps residents increase safety and well-being while living with substance use and/or mental health concerns.



Photo of the inside of an apartment unit at Bimosedaa (courtesy of Beacon Interfaith Housing Collaborative).



Avivo Community Support Program participants enjoy a graffiti lettering class led by a peer and member.



Beacon partner congregations coordinated a Welcome Kit drive to provide basic household items for residents moving into Bimosedaa.

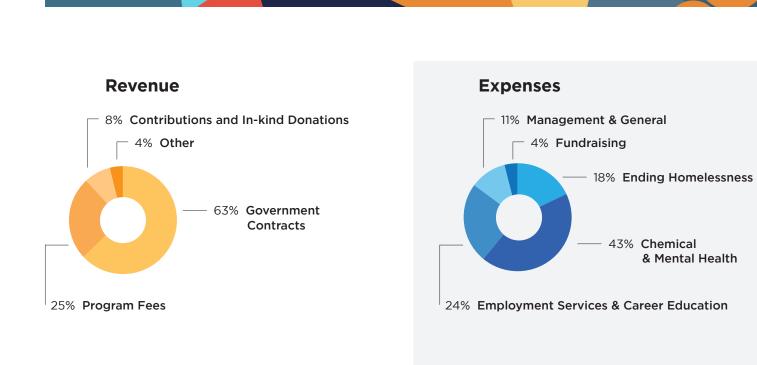
"[AT AVIVO], I WAS ABLE TO HAVE A SECOND CHANCE AT BEING A MOM AND BE WITH MY DAUGHTER. DO IT RIGHT THIS TIME."



An Avivo-hosted career fair draws eight employers to meet Avivo student graduates and share career opportunities in high-demand fields.

FINANCIALS

STATEMENT OF ACTIVITIES (AUDITED) FOR THE 12 MONTHS ENDED DECEMBER 31, 2023



Government Contracts	\$ 23,237,846
Programs	\$ 9,110,612
Contributions and In-kind Donations	\$ 2,960,243
Other Income	\$ 1,665,168
Total	\$ 36,973,869

Ending Homelessness	\$ 7,191,133
Chemical & Mental Health	\$ 17,268,726
Employment Services & Career Education	\$ 9,401,026
Management & General	\$ 4,333,004
Fundraising	\$ 1,489,686
Total	\$ 39,683,575
Change in Net Assets*	\$ (2,709,706)

AVIVO AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2023 AND 2022

Assets

CURRENT ASSETS

Cash and Cash Equivalents Grants Receivable **Program Receivable** Less: Allowance for Credit Losses Program Receivable, Net Pledges Receivable Prepaid Expenses **Total Current Assets**

OTHER ASSETS

Charitable Remainder Unitrust Unemployment Trust Right of Use Asset - Operating Property and Equipment, Net **Total Other Assets**

Total Assets

Liabilities and Net Assets

CURRENT LIABILITIES

Accounts Payable Accrued Expense Notes Payable - Current Lease Liability - Current Operating **Refundable Advances** Deferred Revenue **Total Current Liabilities**

LONG-TERM LIABILITIES

Notes Payable - Long-Term Lease Liability - Long-Term Operating **Total Long-Term Liabilities**

Total Liabilities

NET ASSETS

Without Donor Restrictions With Donor Restrictions **Total Net Assets**

Total Liabilities and Net Assets

	2023	-		2022
\$	1,465,147		\$	2,845,736
Ψ	3,854,848		Ψ	2,443,315
	985,773			2,357,995
	(157,209)			(261,825)
	828,564	-		2,096,170
	474,002			395,652
	1,004,475			976,132
	7,627,036	-		8,757,005
	276,337			261,319
	102,202			201,519
	4,101,024			2,804,901
	12,112,577			12,668,009
	16,592,140	-		15,976,180
		-		
\$	24,219,176	=	\$	24,733,185
\$	292,299		\$	663,297
	2,214,874			1,556,539
	807,574			366,360
	835,869			899,407
	12,666			22,289
	30,000	_		-
	4,193,282			3,507,892
	8,567,900			8,967,250
	3,355,537			1,965,301

3,355,53/ 11,923,437

16,116,719

10,932,551

5,786,792		8,494,498
2,315,665		1,796,244
8,102,457	-	10,292,742
\$ 24,219,176		\$ 24,733,185



JOY NGUYEN MARSDEN SERVICES

"VOLUNTEERING WITH AVIVO PROVIDES ME WITH A SENSE OF PURPOSE AND ACHIEVEMENT THAT JUST GOES BEYOND," SHARES JOY NGUYEN. "IT'S A WIN-WIN FOR EVERYONE TO SUPPORT AND ENGAGE WITH AVIVO."

Joy Nguyen is the community engagement and outreach manager at Marsden Services, a long-time Avivo business partner. Joy represents Marsden on Avivo's Business Partner Council. She volunteers in Avivo Institute of Career & Technical Education's training programs sharing practical insights with students on workplace success. She loves to see students grow in confidence and interview experience when she leads them through practice interviews. Sometimes practice interviews turn into real opportunities for careers at Marsden. "Contributing allows me to create stronger bonds with my community and unite with people who are like-minded and have a shared commitment for making a better future for everyone."

GIVING & GRATITUDE

AVIVO'S IMPACT IN THE COMMUNITY IS PROPELLED BY THE AMAZING SUPPORT OF AVIVO **AND FAMILIES!**

 \bigcirc 1,310 volunteers donated

\$763,011

20.771 hours

is the estimated labor value of our volunteers' hours (Independent Sector)

CHAIRPERSON'S CIRCLE (\$150,000+) Anonymous

Greater Twin Cities United Way Otto Bremer Trust 🔺 PROOF Alliance **Thrivent Foundation**

PRESIDENT'S CIRCLE

(\$50,000-\$149,999) Ameriprise Financial Edina Realty Foundation Sauer Family Foundation

EXECUTIVE CIRCLE (\$15,000-\$49,999)

Anonymous (2) Anonymous in honor of Charles Abrahamson 🔺 Andersen Corporate Foundation Bremer Bank 🔺 Code42 DTS Foundation for Opioid Response Efforts

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Consecutive years of giving: ● 3+ ■ 5+ ▲ 10+ ◀ 15+ ◆ 20+



DONORS, PARTNERS, AND VOLUNTEERS. THANK YOU FOR SUPPORTING AVIVO, ITS PARTICIPANTS



of goods donated

DIRECTOR TEN (\$10,000-\$14,999)

Heidi and Kojo Addo Becker Family Fund Bonnie and Richard Berg • C.H. Robinson Worldwide Foundation David Crary Ragaller Donor Advised Fund Huntington Bank Marsden McKinsey and Company Meetinghouse Church • Jennifer Melin Miller and David Miller MMC Consulting Dennis Panzer 🛛 Scherer Bros. Lumber Co. Mary and Bob Shaffer TakeAction Minnesota Education Fund Target Foundation The Beverly Foundation • UnitedHealth Group Xcel Energy Foundation Tami Zurbay •



\$1,948,308

raised in charitable giving and United Way wait for **Financial numbers**

DIRECTOR FIVE (\$5,000-\$9,999)

Anonymous Chuck and Charlotte Abrahamson 🗖 Allina Health Community Engagement 🗖 APi Group Winton and Tammy Boyd Brenda Butler Capella University 🗖 Cyber Advisors • Enterprise Holdings Foundation EVS, Inc. Highland Bank **KLC** Financial Douglas Lennick Luther Automotive Group Kelly Matter 🔺 Medica John Nemitz Brian Pietsch and Christopher Hermann Impact Fund of the Minneapolis Foundation • Jeannine Rivet and Warren Herried Securian Financial Foundation \blacklozenge Christopher and Maggie Toppin 🗖 U.S. Bank 🗖 Ulteig 🗖 Matthew and Liz Vogt • Xcel Energy



2023 Avivo Night of Champions was hosted at the Renaissance Minneapolis Hotel, The Depot. More than 200 attendees enjoyed emcee Reg Chapman of WCCO-TV, guest speaker Lieutenant Governor Peggy Flanagan, and inspiring music and performances by recording artist Ashley DuBose and dancer Mikayla Metzer. Giving topped \$155,000 to support Avivo services that ensure everyone has the chance to live well and work well!



DIRECTOR ONE (\$1,000-\$4,999)

Anonymous (13) Chad and Mikki Abraham Chickpea Giving Account

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Andersen Windows & Doors 🔸

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Guy Mingo Harold Minor Curt Moe and Kathy Walker Brian Murray and Shelly Gill Murray • Christopher Norman North Metro Mayors Association Padilla 🗕 **Rosemary Parece** Thomas and Susan Pavey Plymouth Congregational Church PNC Bank Pohlad Family Foundation Janet and Randy Pool Ann Qualley Relative Intel Tamera Robinson Ryan Companies Kathryn and Brent Schoenrock Lisa Shannon Joan Shipman Mark Skubic and Lynnette Kayser 🗖 Frank and Joy Solomon St. Patrick Catholic Church Patrick and Sandy Stone < Storlie Family Fund • Richard Strassburg • Mary and Dennis Tague • The Edward Dayton Family Fund The Good Samaritan Foundation The Hershey Company Lisa M. Thompson 🗖 Jen Thorson and Scott Tonneson • Thrivent Financial USI Insurance Services Brian Van Abel Susan Van Hoomissen • Michele and Carroll Vance • Charles and Debra VanDeWeghe • The James and Ruthanne Vos Family Gratitude Fund of Thrivent Charitable Impact & Investing • Kirsten Vosen Gary and Sue Wahman

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Suzanne Edwards

MISSION+MINGLE

More than 150 guests were dazzled at Avivo's seventh annual fashion show and fundraiser **Mission+Mingle and generously** helped raise nearly \$60,000 to support women working on recovery and career advancement. Mission+Mingle was hosted at the Walker Art Center and featured styles and fashions by Ramadhan Designs, MartinPatrick3. **Bumbershute, Lesley Helen** Couture. Qe'Bella Couture. and Filiaree Jewelers.

PRESENTING SPONSOR

THE STYLE ICON













THE TRENDSETTER









Thanks to our amazing event sponsors and more than 200 guests, Achieving Dreams raised \$180,000 for Avivo's chemical and mental health services, housing services, training, and employment services. The one-hour fundraising breakfast was hosted at the McNamara Alumni Center in Minneapolis. Avivo's 2023 Celebrated **Community Leader Award was presented to Marsden President and CEO Guy Mingo.**

PRESENTING SPONSOR





Marsden President and CEO Guy Mingo is presented the Avivo 2023 Celebrated Community Leader Award by Kelly Matter, Avivo President and CEO.



Kristen and Kevin Eide Christopher Ellis Ariel and Aaron Engler

Sarah Erickson

Debra Enloe

Bruce Evans

Daniel Fahey

Lesley Farmer

Susan Feulner

Tiffany Finley

Sara Ferden

Michelle and Barry Ervin in memory of Aaron Sexton

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Becca F. Lopez •

Meetinghouse Church

Meetinghouse Church continues to provide meaningful volunteer support to Avivo. Youth and adult church members support monthly needs at Avivo Village. Groups and individuals planted multiple vegetable gardens and refreshed the exteriors of the tiny houses with paint. Volunteers also purchased and assembled new resident baskets, provided pies for Thanksgiving and Christmas, and assembled holiday-themed treat bags for each of the 100 residents.



Academy of Holy Angels

Academy of Holy Angels has partnered with Avivo for the past two academic years. Twelve seniors from the Campus Ministry Team served nearly 150 hours, volunteering on Saturday mornings. Groups have helped establish a clothing closet and cleaned offices, apartments, and storage spaces, as well as helped accept hundreds of gifts during Avivo's Adopt-A-Family initiative in December.



Nikki Nethercot-Niermann and Micah Niermann North Country **Business Products NVIDIA** Michelle O'Kellev Bob O'Leary Todd and Sheila Olson Terry and Tom Olson in memory of Aaron Sexton Carrie Opheim Ross Owen Richard Parnell in honor of Sandy Spieler JoAnn and Eric Pasternack • Christi Patten Amy Pavlick in memory of Pamela Beth Migliaccio Alejandra Peña Andrea Perendy 🗕 Gina Peterson Arthur Peterson Brian Pettee Amy Pfarr Meghan Phimister Mark Powell and Kay Emel-Powell in memory of Rita Franchett Naomi Prabhakar Alexa Pragman Vicki and Richard Primuth • Kyle Puetz Diane Pyle Shannon Quirk Gini Rackner Jennifer Rajala Taylor Randall Andrea Rau Sue Read Dan and Lynne Rectenwald • Joel Rector and Lisa Bigaouette 🗖 Susan and

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FRIENDS (\$99 AND UNDER)

Anonymous (44) Anonymous in honor of Annette Whaley Sara Aase William Abbott in honor of Thomas J. Heid Susan Abderholden Mary Adair Jessica Albrech April Amys Heidi Anderson Lamar Anderson Joy Baker Nancy Baker Judy Bakken Cheryl Barber Bridget Bender Linda Bergherr LaLeeta Bilbro Paul Bloom **Christine Bonnes** Andrea Borries Mariah Brook Lin Brown Nancy Brown in memory of Tracy Kientz Susan Buechler Lori Busch Cargill, Inc. Cecelia and Arun Caspram Brenden Cherne Joseph Chow Karen Christopherson Ted Clausen Joseph Dammel Georgine Danner Christopher Danner Joyce Darby in honor of Tesha Johnson Tam Do Eloy Dorn-Fernandez Michael and Suzanne Doyle in memory of James E. Doyle **Benjamin Durrant** Jim and Susan Eaton Peter and Cecelia Erickson in memory of Aaron Sexton Karen Fish in honor of Zac Barnes Jenny Floria • Michele Fossen in honor of

Amanda Phillips Lisa Franchett in memory of **Rita Franchett** Daniel Freborg Nancy Fushan Chris Gegax 🗖 Give Lively Foundation Ann and Otis Godfrey Marion Greene Shanna Hansen in memory of Aaron Sexton Laureen Harbert in honor of Tracy Tews Martha Hardv Cosette Haugen Judy Heimlich Senator John Hoffman Mary Holland in honor of the HP Diversity Committee Jer Bear Homes, LLC Frank and Peggy Johnson Brenda and Earl Johnston III Catalina Jones in memory of my mother Girish Jorapurkar Carol Jordan and Bob Callahan Miranda Joslin Harriet Kohen in honor of Caryn Coopmans Ethan Komoroski Thomas Kutz Mitchell Lallier Josh Leopold Susan Link Terri Lundauist Sandra Machai Toni Mahowald Barbara and Kevin Marshall Janelle Mattson Jessica Mattson Rachael McNamara Steven Meagher Gary Melquist Abby Meyer Natalie Miller MindCore Collaborative Edward and Pathamas Mittman Lee Morton Robert Morton in honor of Wally and Carol Morton Navigate Forward in memory

of Dondi Schwartz

- Gladys Nyabwari
- Melissa Ostrom
- Claire and Andrew Pautz •
- Alison Pence
- Marcus Peterson PwC
- Victoria Reinhardt
- Bradford Rice
- Ben Roggeman in memory of Aaron Sexton
- Deb Rohloff
- Caitlin Schober
- Linnea Sexton in memory of Aaron Sexton
- Kellev Siemon in honor of Heather Phillips
- Andrei and Wendy Sivanich in honor of Deloris Majersky 🔺
- Laura Skemp
- Deanna Smiley Gulliford
- Thomas Sonnek
- Ronald Spencer and Lelia Candalisa Spencer
- Standard Heating & Air Conditioning
- William Stenross
- Carol Stosur
- Nicholas Studenski
- Paul and Donna Theisen
- Cathy Trast
- Marcy Uglum
- Amber Urick
- Anna Vandelac
- Eric VanderMolen in honor of Patrick Kruger
- Marisa Weinstein
- Paul Weiss
- Man Yim Wong
- Tou Yang
- Peter Zeftel

Target Corporation

Target Corporate Office staff provided more than 100 volunteer hours in 2023. These volunteers completed projects across the organization, including providing essential demolition of an apartment, assembling harm-reduction kits, reorganizing storage spaces, and supporting fundraising efforts at two Avivo events. For the past decade, Target has demonstrated high commitment and support of Avivo's mission.



USI Insurance Services

USI rallied behind Avivo Village in 2023 to refresh paint on the exterior of a few tiny homes that experienced fire damage. Over a span of two days. 27 volunteers helped complete the project. These volunteers also supported Avivo's Street Outreach team by assembling harm-reduction kits and re-organizing the team's storage room. USI's responsiveness and engagement meant the world to Avivo Village staff and residents.





Avivo's Adopt-A-Family initiative partnered with a record-breaking number of donors to make the holidays brighter for Avivo participants and families! Thanks to the generosity of nearly 300 donors, Avivo was able to provide holiday gifts for more than 1,600 individuals and 500 families.



ADOPT-A-FAMILY DONORS

The following donors provided holiday gifts for individuals and families Avivo serves as part of Avivo's Adopt-A-Family Holiday Gift Program.

Amanda Alameda Lora Alexander Alpha Phi Omega -Gamma Psi Chapter Ameriprise Financial Emilie Anderson Archkey/Parsons Electric-HR/Payroll Team Pam Arnason Andrew Bach Eric Bain Sarah Baker Aimee Barrett Marya Barsanti Missy Bass Erika Bauman Baxter Respiratory Health Beacon Hill Technologies Elizabeth Beck Jolene Behnke Jenny Bengtson Best Buy (Team Newhouse) Jaime Betterley Ashley Bonsen Dale Bowman Karena Brand Lauren Breemeersch Chloe Briel Liz Brown Cathy Canady Kathleen Cannon Anne Carlsom Cedar House, LLC CenterWell Home Health (Edina) Brittany Cervenka James Christensen Anne Christianson Clear Channel Outdoor Cox Insurance Kari Crawley Curry Sales Barbara Daenzer Dakota County Lumber Co. Veronica Dammeyer

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Sarah Longacre Allison Lund Kerri Lundrigan Emily Lynch M Health Fairview Southdale Hospital Clinical Dietitians Lynda Mader Mas H-Vac Paige Matheson Lauren Matsuhashi Heather McCord Carlye McKinsey Medica - Clinical Quality Improvement Dept Meetinghouse High School Youth Group Courtney Merritt Katie Miller Anthony Mitchell MMC Consulting Minnesota Blue Ox Junior Hockey Modist Brewing Co. Elena Montanye Morgan Stanley Wayzata Jodie Morrow Nick Moryn Mount Zion Temple Andrea Nasstrom Tvra Neal Lisa Neese NeoPath Health, Inc. Rachel Neumann Melissa Neville Newell Brands -Minneapolis Office Noiy Nguyen Cait Nichols Kjersti Nilssen Maggie Niska Northwestern Mutual Amanda Nowling Katy Nuss Tess Nyberg Megan Odom Odyssey Relocation Management Stephanie Olson **OpSens Medical** Optum Claire Pautz Jamie Pederson Sienna Pesta **PMT** Corporation Janet Pool

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Target - Vadnais Heights

Target HQ

TD Bank Jen Teigland TempWorks Software, Inc. Stephanie Terhaar The Tile Shop Megan Thompson Nathan Thompson Jen Thorson Sarah Thuleen TN Marketing Martha Tofteland Stacie Treinen Kimberly Trinh-Sy Ulteig UnitedHealth Care UnitedHealth Group Internal Audit Ciara Venne Veritae Group Verus Mortgage Capital Kate Diaz Vickery SaraAnn Vipond VisionPoint Advisory Group Ashley Voss Gigi Wagner Kathy Walen Susan K. Walker **Kiel Walters** LaTanya Washington Wells Fargo Lauren Whaley Jay Whittaker Jessa Wilson Bethany Wood Kylee Wooten Xcel Energy General Counsel Department Anne Young Danielle Zurn

Ingenuity Marketing Group

Through a partnership with HandsOn Twin Cities' Connected for Change program, Ingenuity Marketing Group partnered with Avivo to support ongoing strategic planning around communications and marketing. This dedicated, pro-bono support helped Avivo shape an efficient media plan and advance content development to help increase awareness of Avivo's work.



Prime Therapeutics

In their fifth year of engagement with Avivo, Prime Therapeutics' staff supported Avivo financially through Adopt-A-Family and volunteered their time. Volunteers supported Avivo through receiving, organizing, and distributing Adopt-A-Family gifts. This group's efforts had a direct impact on Avivo participants, ensuring that hundreds of Avivo's participants and their families received gifts in time for the holidays.



IN-KIND DONORS

The following individuals, businesses, and groups donated items and services.

Anonymous Gifts (44) Charles Abrahamson Alpha Andy Anderson **Cornell Anderson** Arbeiter Brewing Avivo Community Support Program Sarah Baysinger Beacon Interfaith Housing Collaborative Pam Belding Gregg Bell Bell Museum Benihana Berea Lutheran Church **Richard Berg** David Bigaouette Lisa Bigaouette Chad Biggers **Birchbark Books** & Native Arts Black Sheep Coal Fired Pizza Blue Plate Restaurant Company **Bombas** Lorri Borgelt Ron Bowen Lois Brummer Susan Buechler **Bumbershute** Esther Bunch Buyers Support Group Inc. Gina Bystedt Candlewood Suites - Eagan Cargill Foundation Church of St. William Clear Channel Outdoor Holly Coady Code42 Comedy Sportz Paul Cordes Cub Foods - St. Paul Midway Culture Salon

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VOLUNTEERS

Volunteers are the heartbeat of Avivo and allow our teams to serve more participants and amplify they organization's financial resources.

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Nick Frv

Vice President, IT

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BUSINESS PARTNER COUNCIL

Avivo partners with Minnesota businesses to connect them to skilled and diverse talent. Businesses are invited to participate on Avivo's Business Partner Council to help inform career pathway training programs, host company learning and hiring events, or volunteer time for student informational and mock interviewing. Avivo serves as a hiring partner to members to help meet unique workforce needs. Avivo provides a talent pool that is equipped with the skills, training, and support needed to thrive in today's labor market.

Samantha Ackermann UNFI

Amanda Archote Caterpillar - Paving

Trent Blades Target

Kelsey Brempell Cintas

Stephanie Carlson Reflection Performance

James Cooper Minnesota Department of Human Services

Steven Cray Verizon **Brian Crosby**

Associated Bank

Kristin Davis Printing Industry Midwest

Ali Delaney Landscape Structures

Taylor Dixon TEKsystems

Megan Domiano Benco Dental

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Tom Gavaras Housing First Minnesota

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Ryan Welty Southtown Refrigeration

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Jackie Yaurincela Bonete Target

AVIVO'S MISSION IS TO INCREASE WELL-BEING THROUGH RECOVERY AND CAREER ADVANCEMENT WHILE WORKING TO END HOMELESSNESS.

Avivo envisions our communities free from health and economic inequities.

Founded in 1960, Avivo provides chemical and mental health services, shelter and housing supports, career education, and employment services. We specialize in helping individuals and families who face personal or systemic barriers - poverty, homelessness, joblessness, chemical addiction or mental health illness - achieve housing, recovery, and economic advancement. Avivo serves individuals and their families who live in the Twin Cities and St. Cloud metro areas. We believe everyone deserves the chance to live well and work well.

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